

# **Promotional Toolkit: Healthy School Milk Commitment**

### **Overview**

America's dairy companies are committed to supporting families and students in their efforts to maintain a healthy diet and lifestyle. Nearly 30 million children and adolescents participate in federal school meal programs, including breakfast and lunch. The Healthy School Milk Commitment is a pledge by dairy companies to deliver milk's 13 essential nutrients to America's students while reducing calories and added sugars in flavored milk. Beginning with the 2025-2026 school year, 37 school milk processors representing more than 90% of the school milk volume in the United States commit to provide healthy, nutritious school milk options with no more than 10 grams of added sugar per 8 fluid ounce serving.

Information about the Healthy School Milk Commitment can be found at <a href="https://www.healthyschoolmilk.org">www.healthyschoolmilk.org</a>.

Below is information about the Commitment, about flavored milk in school meals, and promotional material to help you promote the Commitment.

Thank you for your support!

### Jump to:

- Talking Points: School Milk Nutritional Benefits
- Sample Social Media Posts and Email Blurbs
- Promotional Graphics for Download
- The Healthy School Milk Commitment

#### <u>Additional Materials:</u>

- 2-Page Handout for the Healthy School Milk Commitment
- Back-to-School Fact Sheet on School Milk
- Polling of Parents with Children in Public Schools (IDFA-Morning Consult)
- Commitment Announcement Video

## **Talking Points: School Milk Nutritional Benefits**

### **Key Talking Points**

- Children are not receiving enough essential nutrients for growth, development, healthy immune function, and overall wellness. Healthy milk and dairy options in school meals—including lactose-free and reduced-lactose options—are the most important opportunity of the day for children to get the critical nutrients they need.
- Milk served in schools contains 13 essential nutrients, including high-quality protein, calcium, phosphorous, vitamin D, and potassium
- Milk is an excellent source of 3 of the 4 nutrients of concern, as identified by the Dietary Guidelines for Americans
- Milk is the number one source of protein, vitamin D, calcium, and potassium in the diets of children ages 2-18
- Milk supports better bone health and lower risk for type 2 diabetes and cardiovascular disease
- Parents and nutrition professionals have agreed that milk and dairy products must remain key building blocks in school meals

### Flavored Milk Key Talking Points

- Flavored milk contains the same amount of 13 essential nutrients as unflavored milk
- 90% of parents with children in public schools expressed agreement that non-fat or low-fat flavored milk should remain an option in public school meals in their community (poll)
- Flavored milk options, such as chocolate, vanilla and strawberry milk, are the most consumed beverages within the school meals program, leading to higher program participation, less plate waste, and greater consumption of essential nutrients children need to grow and thrive in school and life.
- Children who drink flavored milk consume more milk and have significantly higher intakes of vitamin D, calcium, potassium, and other nutrients
- Flavored milk products offered today contain an average of just 8.2 grams of added sugar per serving
- Flavored milk contributes just 4% of added sugars in the diets of children 2-18 years, while unflavored milk contains no added sugars

# **Sample Social Media Posts and Email Language**

### Facebook / LinkedIn / Email

America's dairy farmers and milk processors are committed to providing healthy, nutritious milk for children in grades K through 12.

We call it the Healthy School Milk Commitment. And it means we commit to providing non-fat and low-fat flavored milk with no more than 10 grams of added sugar per 8-ounce serving to schools across the country by 2025. That's right. We're delivering school milk with the same 13 essential nutrients and less added sugar than ever before.

Learn more about the Commitment: www.healthyschoolmilk.org

### **Twitter**

Same essential nutrients. Less sugar. Healthy kids. We're proud to support the Healthy School Milk Commitment. Learn more: www.healthyschoolmilk.org

# **Downloadable Graphics for Social Media**

The first option below is a generic post. The second option allows you to add your logo.

(click either to download its respective high-res version)







America's dairy companies are committed to supporting families and students in their efforts to maintain a healthy diet and lifestyle. Nearly 30 million children and adolescents participate in federal school meal programs, including breakfast and lunch. Dairy and milk play a central role in school meals by providing 13 essential nutrients students need for healthy growth and development. Milk is the top source of calcium, potassium, phosphorus, and vitamin D in kids ages 2-18, and flavored milk is just as nutritious as white milk. As parents, policymakers, and nutrition professionals support making more milk options available with less added sugar per serving, the International Dairy Foods Association (IDFA), on behalf of America's school milk processors, is leading a voluntary effort to reduce added sugars in school milk by the 2025-2026 school year.

### Same 13 Essential Nutrients. Less Sugar. Healthy Kids.

Beginning with the 2025-2026 school year, school milk processors commit to providing school milk options with no more than 10 grams of added sugar per 8 fluid ounce serving. In fact, flavored milk products offered today contain an average of just 8.2 grams of added sugar per serving. This effort, known as the Healthy School Milk Commitment, aims to deliver milk's 13 essential nutrients to America's students while reducing calories and added sugars in flavored milk. The Healthy School Milk Commitment combines our industry's passion for product innovation with a long-standing promise to provide healthy, nutritious dairy options to schoolkids everywhere. This includes developing new and reformulated milks with less added sugar and working with school meals professionals and nutrition professionals to educate school staff and students about the benefits of healthy milk options in the diets of children and adolescents.

Among milk options available in schools, low-fat flavored milk is the most-consumed beverage option for students regardless of grade. The Healthy School Milk Commitment ensures students will continue to have access to healthy dairy options consistent with the federal Dietary Guidelines for Americans.

The most recent Dietary Guidelines for Americans report is clear: children are not receiving enough essential nutrients for growth, development, healthy immune function, and overall wellness. Healthy milk and dairy options in school meals—including lactose-free and reduced-lactose options—are the most important opportunity of the day for children to get the critical nutrients they need. For years, parents and nutrition professionals have agreed that milk and dairy products must remain key building blocks in school meals. The Healthy School Milk Commitment affirms that promise and assures parents and students that healthy milk options will remain on school meal menus for decades to come.

### **Companies Signed-On to the Healthy School Milk Commitment**

- 1. Anderson Erickson Dairy
- 2. Bartlett Dairy
- 3. Borden Dairy
- 4. Cloverland Farms Dairy
- 5. Crystal Creamery
- 6. Dairy Farmers of America, Inc.
- 7. Danone/Horizon
- 8. Diversified Foods Inc.
- 9. Darigold, Inc. (also supplies Alaska)
- 10. Driftwood Dairy
- 11. Galliker Dairy Company
- 12. Gossner Foods, Inc.
- 13. HP Hood LLC
- 14. Harrisburg Dairies, Inc.
- 15. Hiland Dairy Foods
- 16. Hollandia Dairy, Inc.
- 17. Hy-Point Dairy Farms
- 18. Kleinpeter Farms Dairy, Inc.
- 19. M & B Products. Inc.
- 20. Marburger Farm Dairy, Inc.
- 21. Maryland & Virginia Milk Producers Cooperative Association, Inc.
- 22. Meadow Gold Dairies of Hawaii (supplies Hawaii, partner of DFA)
- 23. Plains Dairy, LLC
- 24. Plainview Milk Products Cooperative
- 25. Pocono Mountain Dairies
- 26. Prairie Farms Dairy, Inc.
- 27. Rockview Farms
- 28. Schneider's Dairy
- 29. Shamrock Foods Company
- 30. Shehadey Family Foods, LLC
- 31. SmithFoods, Inc.
- 32. Suiza Dairy
- 33. Toft Dairy, Inc.
- 34. Turner Dairy
- 35. United Dairy, Inc.
- 36. Upstate Niagara Cooperative, Inc.
- 37. Wawa, Inc.

Altogether, these fluid milk processors represent more than 90% of the flavored milk product volume provided to schools on an annual basis. Many companies on the list have several regional brands under their corporate flagship, such as Dairy Farmers of America, Prairie Farms Dairy, Producers Dairy, HP Hood, and others.