





# MEETINGS OF THE IDFA EXECUTIVE COUNCIL AND INDUSTRY SEGMENT BOARDS

**March 25-27, 2019** 

McCormick Place, Chicago, IL





# WELCOME





Dear IDFA Leadership,

Welcome aboard!

Thank you for sharing your time and talent to provide the leadership IDFA needs to be the best it can be.

We are excited to have you on the team as our new governance structure takes flight. As we gather this week, you will have the opportunity to:

- Learn about IDFA's progress on critical legislative and regulatory issues,
- Participate in shaping the purpose and scope of your Industry Segment Board,
- Review your role and share insights as a strategic advisor,
- Participate in the introduction of our revised dues structure,
- Join IDFA members and Business Partners on the ProFood Tech show floor.

I also hope you have some fun, networking with other industry leaders, interacting with the IDFA team and enjoying what Chicago has to offer.

Our goal is to take IDFA to new heights, enhancing the services that will help you and your company thrive and the industry prosper. To get there, we will need to be dynamic and innovative. And, we will need to rely on input from experienced, capable leaders like you.

I look forward to seeing you over the next few days and working with you in the months ahead.

Sincerely,

Michael Dykes, D.V.M.

Mutal Spen

President and CEO

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Please contact Heather Soubra, Chief of Staff, with any questions at hsoubra@idfa.org or 703.395.1968

Mond	ay, M	arch	25
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Noon – 5:00 p.m. IDFA Executive Council

Meeting Room W-474a, McCormick Place West Building

For IDFA Executive Council members

Lunch provided at Noon

5:30 – 7:00 p.m. **IDFA Leadership Reception** 

Marriott Marquis Chicago - Tower Room

All IDFA board members and spouses invited to attend

#### Tuesday, March 26

7:00 – 11:00 a.m. **Issues Briefing** 

Rooms W-474a and W-474b, McCormick Place West Building

All Executive Council and Industry Segment Board members

invited to attend

Breakfast available at 6:30 a.m.

1:00 – 2:30 p.m. IDFA Fluid Milk Board Meeting

Room W-474a, McCormick Place West Building

3:00 – 4:30 p.m. IDFA Ice Cream Board Meeting

Room W-474b, McCormick Place West Building

5:30 pm Transportation to IDFA Leadership Dinner

Buses will depart from entrance of Marriott Marquis Chicago

6:00 p.m. IDFA Leadership Reception and Dinner

The Signature Room at the 95th® 875 N Michigan Ave, Chicago, IL

Sponsored by



#### Wednesday, March 27

7:00 – 8:30 a.m. IDFA Cheese Board Meeting

Room W-474b, McCormick Place West Building

Breakfast available at 6:30 a.m.

9:00 – 10:30 a.m. IDFA Yogurt and Cultured Products Board Meeting

Room W-474a, McCormick Place West Building

11:00 a.m. – 12:30 p.m. IDFA Ingredients Board Meeting

Room W-474b, McCormick Place West Building

### **IDFA ANTITRUST STATEMENT**



### **IDFA ANTITRUST STATEMENT**



#### **INTRODUCTION**

The Executive Council of the International Dairy Foods Association (IDFA) fully subscribes to the letter and spirit of the federal antitrust laws and to the principles of free and open competition upon which these laws are based. The Executive Council is committed to the proposition that all meetings and other activities of IDFA are held in such a way as to assure strict compliance with requirements and prohibitions of the antitrust laws, and to avoid even the appearance that any Association activity might raise a question under the antitrust laws.

This brochure is designed to assist all members, officers, participants and staff in gaining a general insight into certain federal antitrust principles that are applicable to the day-to-day business and activities of IDFA. It would be virtually impossible to catalogue all of the Associations' activities or forms of conduct which might fall within the scope of antitrust laws, since the laws themselves are stated in very general terms, and the factual circumstances that may give rise to an antitrust violation are so varied.

Nevertheless, because the IDFA believes that it is imperative to articulate, at least in broad terms, the basic principles which we follow in conducting the Associations' business, we have published this brochure in the hope that it might offer some general guidance. This brochure does not, however, purport to be an exhaustive statement of principles; it is instead a general overview of applicable policies and is designed to be amended or updated as circumstances arise.

#### **BASIC PRINCIPLES OF IDFA ANTITRUST POLICY**

#### **Prohibited Topics for Discussion**

IDFA will not, knowingly, allow any discussion among members at any Association meeting or in any Association communication, of selling prices, discounts, freight allowances, terms of warranties, other terms-of-sale or acquisition costs, apart from discussion concerning government programs relating directly to those areas. Other topics of discussion that are not permitted at meetings include: sales or production quotas, sales territories, allocation of customers or products, boycotts, refusals to deal, market sales or reciprocal dealing. These rules apply equally to members that are agricultural cooperatives, whose exemption from the antitrust laws under the Capper-Volstead Act does not extend to their dealings with independent processor companies.

#### Review by Counsel

All directions given or actions taken by the Executive Council, Industry Segment Boards or committees of the Association are subject to review and approval by counsel, in order to assure compliance with antitrust and other legal requirements.

#### Terms of Membership

IDFA will not deny membership to any person or firm where trade might be unlawfully restrained as a result thereof nor will a member be expelled for reasons that would be insufficient to justify the denial of membership in accordance with IDFA's Bylaws.

#### **Data Reporting**

Whenever IDFA becomes involved in the reporting of statistical data relating to their respective industries, the data will be designated to provide appropriate information that will assist members in making business decisions. Participation in any statistical reporting programs will always be on a voluntary basis. Any data provided will pertain to past, rather than present or future, transactions and will be reported in aggregate form so as not to permit identification of the terms of any specific transactions or the terms offered by any specific firm.

#### **Research Activities**

In any collective research activities undertaken by IDFA, care will be taken that the research activities do not, in any way, restrain competition.

#### **Independent Decisions**

IDFA will not sponsor, approve or knowingly be a party to any agreements, whether expressed or implied, which in any way restrict members' freedom to make independent, competitive decisions. Consultation with Staff and Counsel Questions about IDFA's programs or activities can be freely discussed with Associations staff and counsel. Members are, of course, always free to consult their own counsel concerning the Associations' programs or activities.

#### CONCLUSION

Penalties for violations of federal antitrust laws can be quite severe, reflecting the serious nature of these matters. A company that violates the Sherman Act faces a criminal fine of up to \$10 million, twice the monetary gain the company derived from the violation, or twice the loss caused to customers by the violation, whichever is greatest. An individual who violates the Sherman Act faces up to three years in prison. While it is impossible, as a practical matter, to cover every contingency that might arise under the antitrust laws, it is essential that everyone attending Association meetings have at least a basic understanding of federal antitrust laws and their possible applications to IDFA programs and activities. We commend these principles to you as part of our basic commitment to the concept that competition is the lifeline of a healthy and continuing industry.

# **IDFA EXECUTIVE COUNCIL**MEETING AGENDA



# **ISSUES BRIEFING**MEETING AGENDA



Neil Moran

# International Dairy Foods Association Executive Council Meeting

Monday, March 25 | Noon – 5:00 p.m.

For members of the IDFA Executive Council Only

Lunch served at Noon

Room 474a | McCormick Place | Chicago

# Agenda

Roll CallDan ZagzebskiAntitrust StatementDanielle QuistMinutes\* (Action Required)Stan RyanChairman's ReportDan ZagzebskiPresident's ReportMichael DykesFinancial ReportNeil Moran

Break

New IDFA Dues Model, Member Prospects, and Programs	Tom Wojno
New Member Dues Model * (Action Required)	Dan Zagzebski
New Business and Adjourn	Dan Zagzebski

# Issues Briefing for Members of the IDFA Executive Council & Industry Segment Boards

Tuesday, March 26, 2019 | 7:00 - 11:00 a.m. Breakfast provided

Room 474a and 474b | McCormick Place | Chicago, Illinois

### Agenda

Presiding: Dan Zagzebski, Chair, IDFA Executive Council | Counsel: Danielle Quist, IDFA

Roll Call	Dan Zagzebski
Antitrust Reminder	Danielle Quist
President's Report	Michael Dykes
IDFA Membership Dues Model Update	Tom Wojno

#### **Regulatory Priorities**

Overview of FDA's Nutrition Innovation Strategy	Cary Frye
Dietary Guidelines for Americans 2020 Update	Cary Frye
Preparations for the National Conference on Interstate	
Milk Shipments	John Allan
Update on FSMA Implementation and Inspections	John Allan
USDA Bioengineered Food Disclosures Standard	Danielle Quist
Update on EPA Regulation of Polyfluoroalkyl Substance (PFAS) Chemicals	Danielle Quist

**Break** 

#### **Legislative Priorities**

**ProFood Tech** 

Adjourn

Farm Bill Implementation	Dave Carlin
FY 2020 Appropriations	Tony Eberhard
Fluid Milk Legislation/Child Nutrition Reauthorization	Tony Eberhard
Trade	Beth Hughes
Natural Cheese	Dave Carlin
PAC and Grassroots Report	Colin Newman
NextGEN Leadership Program	Colin Newman

# FLUID MILK BOARD MEETING AGENDA





# ICE CREAM BOARD MEETING AGENDA



# International Dairy Foods Association Fluid Milk Board Meeting

Tuesday, March 26 | 1:00 - 2:30 p.m.

Room 474a | McCormick Place | Chicago

# Agenda

Presiding: Jeffrey Kaneb, Chair, IDFA Fluid Milk Board | Counsel: Danielle Quist, IDFA

Welcome and Introductions	Michael Dykes
Antitrust Statement	Danielle Quist
Chairman's Remarks	Jeffrey Kaneb
Issues Scope and Purpose	Michael Dykes
Best Practices: Scope, Purpose & Strategic Focus	McKinsey & Co.
<ul> <li>Poll Everywhere Interactive Discussion</li> </ul>	Blimling & Associates, Inc.
Identify Next Steps	Michael Dykes
Discussion	Jeffrey Kaneb
New Business and Adjourn	Jeffrey Kaneb

# International Dairy Foods Association Ice Cream Board Meeting

Tuesday, March 26 | 3:00 - 4:30 p.m.

Room 474b | McCormick Place | Chicago

# Agenda

Presiding: Mike Wells, Chair, IDFA Ice Cream Board | Counsel: Danielle Quist, IDFA

Welcome and Introductions	Michael Dykes
Antitrust Statement	Danielle Quist
Chairman's Remarks	Mike Wells
Issues Scope and Purpose	Michael Dykes
Best Practices: Scope, Purpose & Strategic Focus	McKinsey & Co.
<ul> <li>Poll Everywhere Interactive Discussion</li> </ul>	Blimling & Associates, Inc.
Identify Next Steps	Michael Dykes
Discussion	Mike Wells
New Business and Adjourn	Mike Wells









# International Dairy Foods Association Cheese Board Meeting

Wednesday, March 27 | 7:00 - 8:30 a.m. Breakfast available at 6:30 a.m.

Room 474b | McCormick Place | Chicago Agenda

Presiding: Doug Simon, Vice Chair, IDFA Cheese Board | Counsel: Danielle Quist, IDFA

**Welcome and Introductions** Michael Dykes Danielle Quist **Antitrust Statement** Doug Simon Chairman's Remarks Michael Dykes **Issues Scope and Purpose** • Best Practices: Scope, Purpose & Strategic Focus McKinsey & Co. • Poll Everywhere Interactive Discussion Blimling & Associates, Inc. **Natural Cheese** Dave Carlin/Cary Frye **Identify Next Steps** Michael Dykes Doug Simon **Discussion** Doug Simon **New Business and Adjourn** 

# International Dairy Foods Association Yogurt & Cultured Products Board Meeting

Wednesday, March 27 | 9:00 - 10:30 a.m.

Room 474a | McCormick Place | Chicago

# Agenda

**Presiding:** Philippe Caradec, Chair, IDFA Yogurt & Cultured Products Board **Counsel:** Danielle Quist, IDFA

Welcome and Introductions	Michael Dykes
Antitrust Statement	Danielle Quist
Chairman's Remarks	Philippe Caradec
Issues Scope and Purpose	Michael Dykes
Best Practices: Scope, Purpose & Strategic Focus	McKinsey & Co.
<ul> <li>Poll Everywhere Interactive Discussion</li> </ul>	Blimling & Associates, Inc.
Identify Next Steps	Michael Dykes
Live and Active Cultures (LAC) Seal Program	John Allan
Discussion	Philippe Caradec
New Business and Adjourn	Philippe Caradec

# INGREDIENTS BOARD MEETING AGENDA



# **IDFA LEADERSHIP**

# International Dairy Foods Association Ingredients Board Meeting

Wednesday, March 27 | 11:00 - 12:30 p.m.

Room 474b | McCormick Place | Chicago

# Agenda

Presiding: Andrei Mikhalevsky, Chair, IDFA Ingredients Board | Counsel: Danielle Quist, IDFA

Welcome and Introductions Michael Dykes

Antitrust Statement Danielle Quist

Chairman's Remarks Andrei Mikhalevsky

Issues Scope and Purpose Michael Dykes

• Best Practices: Scope, Purpose & Strategic Focus McKinsey & Co.

• Poll Everywhere Interactive Discussion Blimling & Associates, Inc.

Identify Next Steps

Michael Dykes

**Discussion** Andrei Mikhalevsky

New Business and Adjourn Andrei Mikhalevsky

#### **IDFA Executive Council**

### **Industry Segment Boards**

IDFA	IDFA	IDFA	IDFA Yogurt & Cultured Products Board	IDFA
Fluid Milk	Ice Cream	Cheese		Ingredients
Board	Board	Board		Board

### **IDFA EXECUTIVE COUNCIL**



### **IDFA EXECUTIVE COUNCIL**



#### Officers (Term ending January 2021)

Chair Dan Zagzebski, President & CEO, Great Lakes Cheese Co., Inc.

Vice Chair David Ahlem, CEO and President, Hilmar Cheese Company, Inc.

**Secretary** Stan Ryan, President & CEO, Darigold, Inc.

**Treasurer** David Nelsen, Vice President, Manufacturing, Albertsons Companies

#### **Immediate Past Chair**

Mike Reidy, Senior Vice President, Corporate Affairs, Leprino Foods Company

**Industry Segment Boards Chairs and Vice Chairs** (Term ending January 2022)

#### **IDFA Fluid Milk Board**

Chair Jeffrey Kaneb, Executive Vice President, HP Hood LLC

**Vice Chair Ed Mullins,** CEO/Executive Vice President, Prairie Farms Dairy, Inc.

#### **IDFA Ice Cream Board**

Chair Mike Wells, President and Chief Executive Officer, Wells Enterprises, Inc.

Vice Chair Rich D. Draper, Chief Executive Officer, The Ice Cream Club, Inc.

#### **IDFA Cheese Board**

Chair Louie P. Gentine, Chief Executive Officer, Sargento Foods Inc.

Vice Chair Doug Simon, President, Agropur U.S. Operations

#### **IDFA Yogurt and Cultured Products Board**

Chair Philippe L. Caradec, Vice President, Public Affairs & Sustainable Development

NORAM, Danone North America

Vice Chair Open

#### **IDFA Ingredients Board**

Chair Andrei Mikhalevsky, President and CEO, California Dairies, Inc.

Vice Chair Terry Brockman, President & COO, U.S. Division, Saputo Cheese USA Inc.

#### Cont'd

**Directors** (Term ending January 2020)

Jay Bryant, CEO, Maryland and Virginia Milk Producers Cooperative Association, Inc.

Russell Coleman, Executive Vice President, General Counsel, Dean Foods Company

Peter Cotter, General Manager, Cheese & Dairy, The Kraft Heinz Company

Michael Doyle, President & Chief Executive Officer, Foremost Farms USA

Tim Galloway, CEO, Galloway Company

Douglas Glade, Executive Vice President, Commercial Operations, Dairy Farmers of America, Inc.

Ken Jorgensen, Director, Dairy Operations, H-E-B

Jerry D. Kaminski, Chief Operating Officer, Land O'Lakes, Inc.

Scott McGinty, Chief Executive Officer, Aurora Organic Dairy

Tom Murphy, President, Brewster Cheese Company

Brian Phelan, CEO, Glanbia Nutritionals, Glanbia plc

Shelley Roth, President, Pierre's Ice Cream Company

Erin Sharp, Group Vice President, Manufacturing, The Kroger Co.

Patricia D. Stroup, Global Vice President and Head of Commodities, Nestle S.A.

Alan Thomsen, President & CEO, Schoep's Ice Cream Co., Inc.

Lawrence Webster, CEO, Upstate Niagara Cooperative, Inc.

#### Gold Business Partner Representatives (Term ending January 2020)

Dale Andersen, President & CEO, Delkor Systems, Inc.

Mary Ledman, Global Dairy Strategist, Rabobank

Mike Neu, Senior Vice President, Food Cultures & Enzymes, Chr. Hansen, Inc.

Chris Olsen, Vice President, Community and Government Affairs, Tate & Lyle Ingredients Americas LLC

# IDFA FLUID MILK BOARD





### **IDFA ICE CREAM BOARD**



#### **Officers**

Chair Jeffrey Kaneb, Executive Vice President, HP Hood LLC

Vice Chair Ed Mullins, CEO/Executive Vice President, Prairie Farms Dairy, Inc.

#### **Directors**

Gary Aggus, President & General Manager, Hiland Dairy Foods Co., LLC

Domenic Borrelli, President, Premium Dairy, Danone North America

Brad Cashaw, Executive Vice President/Chief Supply Chain Officer, Dean Foods Company

Carmine Catalana, President, Cumberland Dairy

Paul Corney, President & COO, Saputo Dairy Foods USA

Robin Dubuc, Vice President, Manufacturing Operations & Network Optimization, The Kroger Co.

Miriam Erickson Brown, President & CEO, Anderson Erickson Dairy Company

Andy Fish, CEO, Readington Farms, Inc.

J. Mike Giles, General Manager, Plains Dairy

Melissa Hughes, Chief Mission Officer/General Counsel, Organic Valley/CROPP Cooperative

Timothy Kelly, Senior Vice President & General Manager, Shamrock Foods Company

Brian Linney, Chief Operating Officer, Maryland and Virginia Producers Cooperative Association, Inc.

Joe Oberweis, CEO, Oberweis Dairy

Pat Panko, Executive Vice President, DFA/President, DFA Dairy Brands

Tony Sarsam, CEO, Borden Dairy Company

William Schneider, President, Schneider's Dairy, Inc.

Richard A. Shehadey, Chairman & CEO, Producers Dairy Foods, Inc.

#### **IDFA Executive Council Members**

Jay Bryant, CEO, Maryland and Virginia Producers Cooperative Association, Inc.

Ken Jorgensen, Director, Dairy Operations, H-E-B

Larry Webster, CEO, Upstate Niagara Cooperative, Inc.

#### **Gold Business Partner Representatives**

**Ann Gent,** Senior Vice President & General Manager of Food and Beverage, North America, Ecolab

#### **Officers**

**Chair** Mike Wells, President and Chief Executive Officer, Wells Enterprises, Inc.

Vice Chair Rich D. Draper, Chief Executive Officer, The Ice Cream Club, Inc.

#### **Directors**

Gary Aggus, President & General Manager, Hiland Dairy Foods Co., LLC

Luconda M. Dager, President, Velvet Ice Cream Company

Ricky Dickson, President, Blue Bell Creameries, L.P.

Crystal L. Dohner, Vice President of Growth and Innovation, Crystal Creamery

Heather Draper, Director, The Ice Cream Club, Inc.

Cary Grover, General Manager, Hudsonville Creamery & Ice Cream Co., LLC.

George Hugh Holder, President/Chief Executive Officer, Hershey Creamery Company

Rachel Kyllo, Senior Vice President, Innovation & Growth, Kemps LLC

Scott Muyres, Executive Vice President, Unified Supply Chain, Inc., International Dairy Queen, Inc.

Joe Oberweis, CEO, Oberweis Dairy

Brian Perry, Executive Vice President & Chairman, Perry's Ice Cream Company, Inc.

Randy Rich, President, Rich Ice Cream Company

Matt Williams, Senior Vice President, Frozen Business, Dean Foods Company

#### **IDFA Executive Council Members**

Ken Jorgensen, Director, Dairy Operations, H-E-B

Ed Mullins, CEO/Executive Vice President, Prairie Farms Dairy, Inc.

Shelley Roth, President, Pierre's Ice Cream Company

Al Thomsen, President & CEO, Schoep's Ice Cream Co., Inc.

#### **Gold Business Partner Representatives**

Robert Bohn, Sales Manager, Tetra Pak Inc.

Bruce Daily, CEO, All Star Purchasing









#### **Officers**

Chair Louie P. Gentine, Chief Executive Officer, Sargento Foods Inc.

Vice Chair Doug Simon, President, Agropur U.S. Operations

#### **Directors**

Troy Ammann, Vice President, Cheese Sales, Agropur U.S. Operations

Brian Baker, President, Baker Cheese, Inc.

Chadwick Baker, President, Crystal Farms Dairy Company

Michael L. Brown, Director of Dairy Supply Chain, The Kroger Co.

Rob Byrne, Vice President, Industry & Regulatory Affairs, Schreiber Foods, Inc.

Wilf Costello, Chief Commercial Officer - Cheese, Glanbia Nutritionals

Kurt Epprecht, Owner/Vice President, Cheese Quality & Dairy Policy, Great Lakes Cheese Co., Inc.

Jeff Gentine, President & CEO, Masters Gallery Foods, Incorporated

Chris Hoeger, President, Prairie Farms Cheese Division, Prairie Farms Dairy, Inc.

Jeff Kent, Senior Vice President-Cheese & Butter, Foremost Farms USA

Kim Parks, Vice President & General Manager, Dairy Food Ingredients, Dairy Farmers of America

**Jeff Saforek,** Chief Operating Officer, Agri-Mark, Inc./Cabot

Jim C. Sartori, CEO, Sartori Company

Sue Taylor, Vice President, Dairy Economics & Policy, Leprino Foods Company

Doug Wilke, CEO, Valley Queen Cheese Factory, Inc.

Dan Zastoupil, President, Marathon Cheese Corporation

#### **IDFA Executive Council Members**

David Ahlem, CEO & President, Hilmar Cheese Company, Inc.

Terry Brockman, President & COO, U.S. Division, Saputo Cheese USA Inc.

Peter Cotter, General Manager, Cheese & Dairy, The Kraft Heinz Company

Douglas Glade, Executive Vice President, Commercial Operations, Dairy Farmers of America, Inc.

Jerry Kaminski, Chief Operating Officer, Land O'Lakes, Inc.

Tom Murphy, President, Brewster Cheese Company

#### **Gold Business Partner Representatives**

**Betsy Erdelyi,** Managing Director, BMO Harris Bank **Brian Rice**, Principal, Rice Dairy LLC

#### **Officers**

Chair Philippe L. Caradec, Vice President, Public Affairs & Sustainable Development

NORAM, Danone North America

Vice Chair Open

#### **Directors**

Gary Aggus, President & General Manager, Hiland Dairy Foods Co., LLC

Courtney Bidney, Director, Global Scientific and Regulatory Affairs and Bell Institute of

Health and Nutrition, Yoplait-USA, General Mills

Mark Broadhurst, Head of Public & Industry Affairs, Chobani, Inc.

Robert Facchina, President & CEO, Johanna Food, Inc.

Pat Panko, Executive Vice President, DFA/President, DFA Dairy Brands

Michael Peauroi, Owner/CFO, Scott Brothers Dairy, Inc.

Vinny Poduval, Senior Vice President, Enterprise Quality & Food Safety, Schreiber Foods, Inc.

Esteve Torrens, President & CEO, Stonyfield Farm, Inc.

#### **IDFA Executive Council Members**

Ken Jorgensen, Director, Dairy Operations, H-E-B

Ed Mullins, CEO/Executive Vice President, Prairie Farms Dairy, Inc.

#### **Gold Business Partner Representatives**

Mirjana Curic-Bawden, Principal Scientist, Chr. Hansen, Inc.

Scott Sexton, Chairman & CEO, Dairy.com

### **IDFA INGREDIENTS BOARD**



# ATTENDEE LIST



#### **Officers**

Chair Andrei Mikhalevsky, President and CEO, California Dairies, Inc.

Vice Chair Terry Brockman, President & COO, U.S. Division, Saputo Cheese USA Inc.

#### **Directors**

Brad Anderson, Chief Operating Officer, California Dairies, Inc.

**Martin Bates,** Senior Vice President and Chief Operating Officer, Global Ingredients, Dairy Farmers of America, Inc.

ranners of America, inc

**Steven Cooper,** President & General Manager, Dairy Manufacturing, Continental Dairy Facilities, LLC

Rudy Dieperink, President & CEO, North America, FrieslandCampina Ingredients North America, Inc.

Joe Diglio, Chief Executive Officer, Michigan Milk Producers Association

Kurt Epprecht, Owner/Vice President, Cheese Quality and Dairy Policy, Great Lakes Cheese Co., Inc.

Darin Hanson, Vice President, Milk Division & Risk Management, Foremost Farms USA

Chris Hoeger, President, Prairie Farms Cheese Division, Prairie Farms Dairy, Inc.

Henrik Hoejen Andersen, CEO of Arla Foods Ingredients, Arla Foods amba

Hoyt Huffman, CEO, Bluegrass Dairy and Food, Inc.

Grant Kadavy, Chief Operating Officer, Darigold, Inc.

Niamh Kelly, Senior Vice President, Glanbia Nutritionals

Jim Lees, Vice President Ingredient Sales, NZMP Americas, Fonterra (USA) Inc.

Brian Linney, Chief Operating Officer, Maryland and Virginia Producers Cooperative Association, Inc.

Tony Pallios, Vice President/General Manager, Hilmar Ingredients

Elizabeth Riordan, Divisional Vice President, Global Dairy Operations, Abbott

Jeff Saforek, Chief Operating Officer, Agri-Mark, Inc./Cabot

Sue Taylor, Vice President, Dairy Economics & Policy, Leprino Foods Company

Philip Vanderpol, President & CEO, Vitalus Nutrition Inc.

Goedhart Westers, Vice President, Business Development, Grassland Dairy Products

#### **IDFA Executive Council Members**

Jay Bryant, CEO, Maryland and Virginia Producers Cooperative Association, Inc.

**Doug Simon**, President, Agropur U.S. Operations

Tim Galloway, CEO, Galloway Company

#### **Gold Business Partner Representatives**

Ted Jacoby III, President and CEO, T.C. Jacoby & Company, Inc.

Michael McCully, President, The McCully Group

Name	Spouse	Company
Gary Aggus		Hiland Dairy Foods Co., LLC
David Ahlem		Hilmar Cheese Company, Inc.
Troy Ammann		Agropur U.S. Operations
Brad Anderson		California Dairies, Inc.
Brian Baker		Baker Cheese, Inc.
Chad Baker		Crystal Farms Dairy Company
Martin Bates		Dairy Farmers of America, Inc.
Courtney Bidney		Yoplait-USA, General Mills
Robert Bohn		Tetra Pak Inc.
Domenic Borrelli		Danone North America
Mark Broadhurst		Chobani, Inc.
Terry Brockman		Saputo Cheese USA Inc.
Michael Brown		The Kroger Co.
Rob Byrne		Schreiber Foods, Inc.
Philippe Caradec		Danone North America
Brad Cashaw		Dean Foods Company
Carmine Catalana, IV		Cumberland Dairy
Russell Coleman		Dean Foods Company
Paul Corney		Saputo Dairy Foods USA
Wilf Costello		Glanbia Nutritionals
Mirjana Curic-Bawden		Chr. Hansen, Inc.
Luconda Dager		Velvet Ice Cream Company
Bruce Daily		All Star Purchasing
Ricky Dickson	Anita Dickson	Blue Bell Creameries, L.P.
Rudy Dieperink		FrieslandCampina Ingredients North America, Inc
Joe Diglio		Michigan Milk Producers Association
Crystal Dohner		Crystal Creamery
Michael Doyle		Foremost Farms USA
Heather Draper		The Ice Cream Club, Inc.
Rich Draper		The Ice Cream Club, Inc.
Robin Dubuc		The Kroger Co.
Kurt Epprecht		Great Lakes Cheese Co., Inc.
Betsy Erdelyi		BMO Harris Bank
Miriam Erickson Brown		Anderson Erickson Dairy Company



# ATTENDEE LIST



Name	Spouse	Company
Robert Facchina		Johanna Foods, Inc.
Andy Fish		Readington Farms, Inc.
Tim Galloway	Siv Lindgren	Galloway Company
Ann Gent		Ecolab
Jeff Gentine	Michelle Gentine	Masters Gallery Foods, Incorporated
Mike Giles	Judy Giles	Plains Dairy, L.L.C.
Doug Glade		Dairy Farmers of America, Inc.
Cary Grover	Christine Grover	Hudsonville Creamery & Ice Cream Co., LLC.
Darin Hanson		Foremost Farms USA
Chris Hoeger		Prairie Farms Cheese Division/Prairie Farms Dairy, Inc.
George Hugh Holder	Carol Holder	Hershey Creamery Company
Hoyt Huffman		Bluegrass Dairy and Food, Inc.
Melissa Hughes		Organic Valley/CROPP Cooperative
Ted Jacoby, III		T.C. Jacoby & Company, Inc.
Jerry Kaminski	Susan Kaminski	Land O'Lakes, Inc.
Jeff Kaneb		HP Hood LLC
Niamh Kelly		Glanbia Nutritionals
Tim Kelly		Shamrock Foods Company
Jeff Kent		Foremost Farms USA
Rachel Kyllo		Kemps LLC
Mary Ledman		Rabobank
Jim Lees		Fonterra (USA) Inc.
Mike McCully		The McCully Group
Andrei Mikhalevsky		California Dairies, Inc.
Ed Mullins		Prairie Farms Dairy, Inc.
Tom Murphy		Brewster Cheese Company
David Nelsen		Albertsons Companies
Mike Neu		Chr. Hansen, Inc.
Chris Olsen		Tate & Lyle Ingredients Americas L.L.C.
Tony Pallios		Hilmar Ingredients
Pat Panko		Dairy Farmers of America, Inc.
Kim Parks		Dairy Farmers of America, Inc.

Name	Spouse	Company	
Brian Phelan		Glanbia plc	
Vinny Poduval		Schreiber Foods	s. Inc.
Mike Reidy		Leprino Foods (	•
Randy Rich		Rich Ice Cream	. ,
Shelley Roth		Pierre's Ice Cre	
Stan Ryan		Darigold, Inc.	ann company
Tony Sarsam		Borden Dairy C	Company
Jim Sartori		Sartori Compai	
Scott Sexton		Dairy.com	,
Erin Sharp		The Kroger Co.	
Richard Shehadey	Sue Shehadey	Producers Dair	y Foods, Inc.
Doug Simon	·	Agropur U.S. O	
Sue Taylor		Leprino Foods (	Company
Alan Thomsen		Schoep's Ice Cr	eam Co., Inc.
Esteve Torrens		Stonyfield Farm	
Larry Webster		Upstate Niagai	ra Cooperative, Inc
Mike Wells		Wells Enterprise	es, Inc.
Goedhart Westers		Grassland Dair	y Products
Doug Wilke		Valley Queen C	heese Factory, Inc.
Dan Zagzebski	Dana Zagzebski	Great Lakes Ch	eese Co., Inc.
Dan Zastoupil		Marathon Chee	ese Corporation
IDFA Team			
John Allan	Michael Dykes	Beth Hughes	Danielle Quist
Tracy Boyle	Tony Eberhard	Neil Moran	Heather Soubro
Dave Carlin	Cary Frye	Colin Newman	Tom Wojno
Dave Carini	Cary 1190		,

#### **Guests**

Christina Adams	McKinsey & Company	
Anne Divjak	Dean Foods Company	
Rick Gessler	Delkor Systems, Inc.	
James McVitty	Fonterra (USA) Inc.	
Ludovic Meilhac	McKinsey & Company	
Phil Plourd	Blimling and Associates, Inc.	
Pradeep Prabhala	McKinsey & Company	
Roberto Uchoa de Paula	McKinsey & Company	











#### 37th Annual Capitol Hill Ice Cream Party

June 19, 2019 Union Square Park 4:00 – 6:00 p.m.

### 2019 Celebration of Dairy Holiday Reception

December 4, 2019 101 Constitution Ave. Washington, D.C. 20005 6:00 – 8:00 p.m.

# IDFA Executive Council and Industry Segment Board Meetings

Oct 1-3, 2019 Conrad Indianapolis Indianapolis, IN

#### Dairy Forum 2020

Jan 26-29, 2020
The Westin Kierland Resort & Spa
Scottsdale, AZ
\*IDFA Executive Council only will meet at the Dairy Forum
on Sunday, January 26

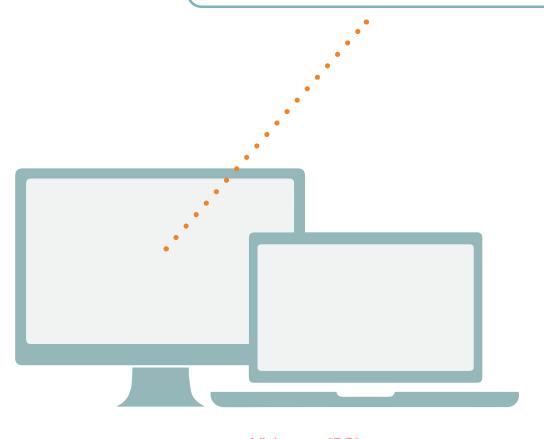
# Spring Meetings of the IDFA Executive Council and Industry Segment Boards

May TBD Stay tuned for more information

#### For access to all materials including:

- Meeting papers
- Meeting minutes
- Directory
- Future meeting dates and how to register
- 1.Log in to www.IDFA.org
- 2.Go to My Profile
- 3.Scroll down to GROUPS
- 4.Choose the appropriate link

Thank you for your participation!



Visit www.IDFA.org



# INTERNATIONAL DAIRY FOODS ASSOCIATION

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> 202.737.4332 www.idfa.org