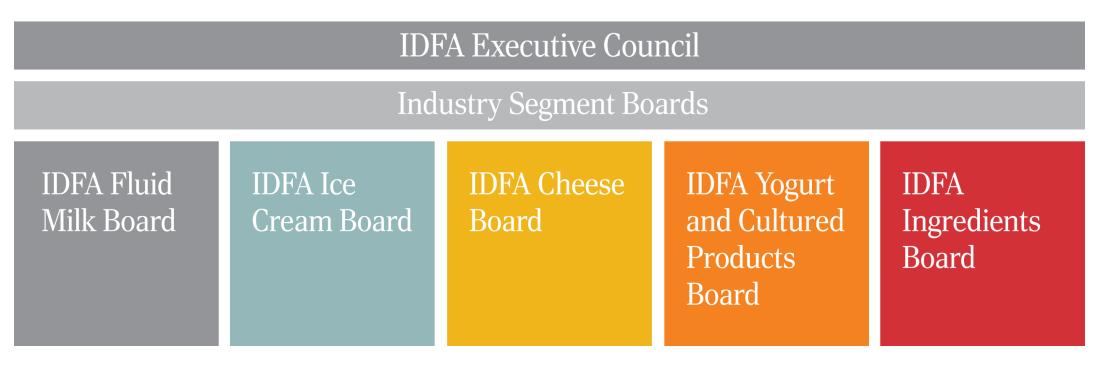


IDFA Strategic Priorities



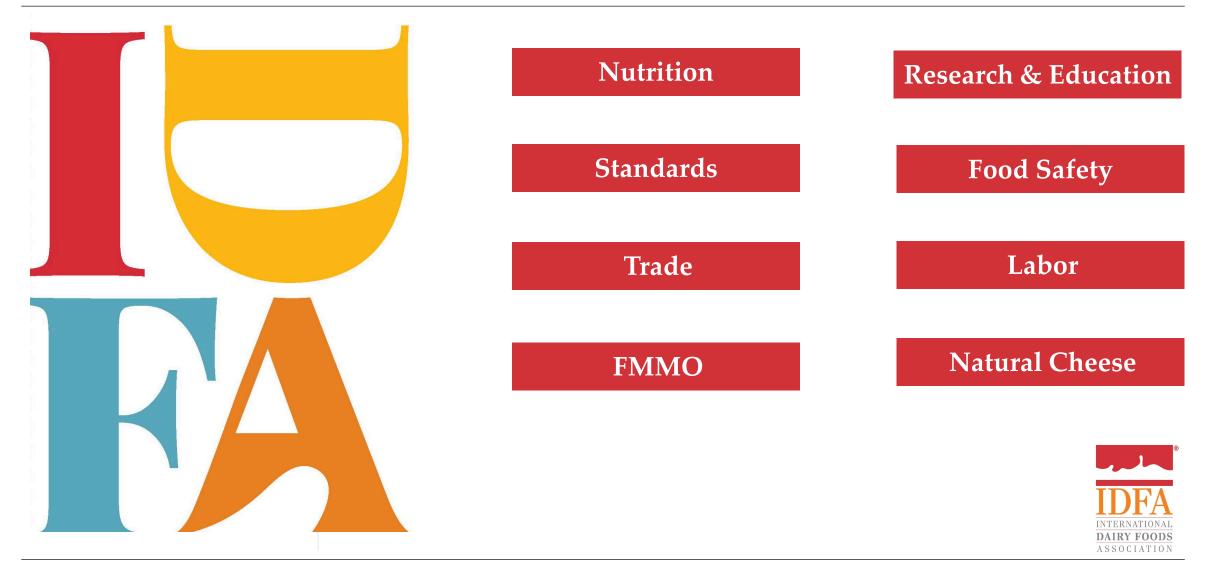
Making a Difference for Dairy

IDFA Governance Structure





IDFA Strategic Priorities



IDFA Strategic Priorities Summary (1/2)

Nutrition	Standards	Trade	FMMO
 Change government programs (WIC, School Meals, SNAP, Fluid milk purchase program, competitive foods program) to allow more dairy options Defend role of milk and cheese in dairy food group in the 2020-2025 Dietary Guidelines for Americans (DGA) Promote dairy ingredient consumption: Educate policy makers on positives of dairy- derived proteins to ensure appropriate recognition in Federal standards and feeding programs 	 Labeling and use: Urge FDA to allow innovation and greater flexibility in labeling and use of novel nutritious dairy ingredients and products; Streamline FDA regulatory process for ice cream standards Modernize standards: Facilitate finalization of FDA standard of identity for yogurt and initiation of FDA work to modernize other cultured product standards; Advocate for greater clarity on allergen labeling in ice creams Ensure the Pasteurized Milk Ordinance is updated to reflect current market needs Update Live and Active Cultures Seal program 	Expand global market opportunities for cheese and dairy-derived ingredients	 Modernize FMMO system to encourage greater innovation and investment Consensus Class I, Class III, Class IV and spot market rules priority issues are identified and changes are adopted in a federal order hearing or legislatively.

IDFA Strategic Priorities Summary (2/2)

Strategic Priorities

	Research and Education	Food Safety	Labor		Natural Cheese
•	Provide funding for USDA's Agricultural Research Service (ARS) for research on ice cream co-product	 Develop and promote food safety education and training tools through www.safeicecream.org for 	 Advocate for changes to immigrant visas through Agriculture Workforce Coalition (AWC) and Essential 	•	Protect members from frivolous lawsuits related to natural cheese by helping pass the CURD Act
•	Coordinate with USDA ARS to assist researchers in developing a cost-effective solution to ice cream co- product	small scale & artisan ice cream/frozen dessert manufacturers and allied industries	Worker Immigration Coalition (EWIC) that accommodate the needs of the dairy industry		
•	Highlight critical new research, technologies and approaches to innovation and marketing in the yogurt and cultured product sector through multiple platforms				

Fluid Milk Board – Strategic Priorities

Nutrition		Standards	Labor FMMO
 Change government programs to allow more milk options Defend milk's role in dairy food group in the 2020 Dietary Guidelines for Americans (DGA) 	•	FDA allows innovation and greater flexibility in labeling novel nutritious milk products as Milk	 Advocate for changes to immigrant visas through Agriculture Workforce Coalition (AWC) and Essential Worker Immigration Coalition (EWIC) that accommodate the needs of the dairy industry Modernize FMMO system to encourage greater innovation and investment
 Child Nutrition Reauthorization (CNR) includes: 2% milk back in WIC program; 1% flavored milk in school meals program in statute and larger milk container sizes allowed in high school competitive foods program; additional Sec. 32 fluid milk purchases; SNAP fluid milk incentive program funded and implemented 	•	Novel nutritious milk products can be labeled as "milk"	 Immigration legislation, if passed by Congress, includes a visa proposal that meets the needs of dairy processors and farmers, including a workable year-round visa program accommodating worker families and not requiring "touchbacks" Consensus Class I priority issues are identified Member-supported changes adopted in a federal order hearing or legislatively
 2020-2025 Dietary Guidelines for Americans (DGA) maintain 3 servings a day recommen- dation for dairy foods that include milk; Allow one ser- ving of dairy to be reduced fat 			

Fluid Milk Board– Key Actions (1/2)

	Change government programs to allow more milk options	 Educate members of the Senate Ag and House Ed & Labor Committees regarding CNR priorities Recruit House and Senate champions for CNR and appropriations priorities Secure USDA support Develop support from other key stakeholders (e.g., WIC Association)
Nutrition	Defend milk's role in dairy food group in the 2020 DGA	 Advocate Dietary Guidelines Advisory Committee (DGAC) consider new scientific evidence on the role of higher fat dairy in a healthy diet Written comments and testimony to DGAC include evolving science on milkfat Work with National Dairy Council (NDC) on review of full fat dairy research Coordinate testimony and comments with NDC, NMPF and members Analyze DGAC report, meet with USDA and file comments to support dairy role and higher fat recommendations in the DGA

Fluid Milk Board – Key Actions (2/2)

Standards	FDA allows innovation and greater flexibility	 Determine the scope of request to FDA (UF milk, added proteins, higher vitamin D, non-nutritive sweeteners) Develop data and evidence to support requested changes for milk standards Determine method for request (petition, TMP, regulatory discretion letter) Secure broad industry support (NMPF, ADPI, state dairy associations) for request to FDA Pre-meeting with FDA Commissioner's office & CFSAN to determine receptivity Develop communication strategy to advance advocacy Recruit members, state dairy associations and state departments of agriculture and federal policy makers to lobby FDA
Labor	Advocate for changes to immigrant visas	• Advocate for IDFA's Immigration Task Force priorities through the Agriculture Workforce Coalition (AWC) and Essential Worker Immigration Coalition (EWIC)
FMMO	Modernize FMMO system to encourage greater innovation and investment	 Class I & II issues working group formed Provide technical support to working group and develop best practices Data supporting industry priorities is developed Longer term issues working group established

Ice Cream Board – Strategic Priorities

Standards	Research and Education	Labor	Food Safety
 Streamline FDA regulatory process for ice cream standards Advocate before FDA for flexibility to use novel milk-derived proteins and various ingredient substitutes Advocate for greater clarity on allergen labeling 	 Provide funding for USDA's Agricultural Research Service (ARS) for research on ice cream co-product Coordinate with USDA ARS to assist researchers in developing a cost-effective solution to ice cream co- product 	• Advocate for changes to immigrant visas through Agriculture Workforce Coalition (AWC) and Essential Worker Immigration Coalition (EWIC) that accommodate the needs of the dairy industry	• Develop and promote food safety education and training tools through www.safeicecream.org for small scale & artisan ice cream/frozen dessert manufacturers and allied industries
 FDA promulgates new, streamlined regulations allowing companies to keep up with consumer demand and innovations FDA regulations provide flexibility for use of novel technologies and ingredients FDA provides greater clarity on allergen labeling 	 Ensure continued Congressional appropriation of \$1.5 million for the ARS ice cream co-product research ARS conducts ice cream co- product research with the full cooperation and assistance of the ice cream industry 	 Immigration legislation, if passed by Congress, includes a visa proposal that meets the needs of dairy processors and farmers, including a workable year-round visa program accommodating worker families and not requiring "touchbacks" 	• www.safeicecream.org website developed, launched and publicized; website is kept current and promoted effectively

Goals

Ice Cream Board – Key Actions (1/3)

Standards

reg ice thr	cilitate FDA gulatory process for e cream standards rough adequate nding	 Develop FDA action plan to prioritize the use of funds Ensure robust funding continues for the FDA Office of Nutrition and Food Labeling to support standards of identity modernization efforts with the goal of appropriating continued higher funding levels for the office in FY2020 and beyond
fle: mi and	dvocate with FDA for exibility to use novel ilk-derived proteins d various ingredient bstitutes	 Engage IDFA Standards and Labeling Committee to prepare comments to FDA's Fall Public Meeting Determine whether additional request should be made to FDA Facilitate direct member engagement with FDA through fly-ins Ensure IDFA leadership reiterates standards modernization goals with top FDA officials Secure broad industry support and leverage coordination with Food & Beverage Industry Alliance
cla	dvocate for greater arity on allergen beling	 Develop scope of request for advisory statements on allergens ("may contain" or "processed on the same equipment" and removal of coconut from tree nut allergen list) Determine method of request to FDA Secure broader food industry support Facilitate direct member engagement with FDA via fly-ins Seek additional lobbying support from food organizations

Ice Cream Board – Key Actions (2/3)

Research and Education	Provide funding for USDA's ARS for research on ice cream co-product issue	 Advocate for continued funding through the Congressional appropriations process. Work includes continued work with Appropriations champions and member fly-ins. Specifically, includes champion development on the House/Senate Agriculture Appropriations Subcommittees
	Coordinate with USSDA ARS to assist researchers in developing a cost- effective solution to ice cream co-product	 Establish advisory committee to work with ARS research team Advisory Committee: IDFA, Blue Bell, Dean Foods, Hershey Creamery, Hiland Dairy, HP Hood, Hudsonville Ice Cream, Kemps, Nestle, Rich's Ice Cream, Perry's Ice Cream, Pierre's Ice Cream, Tetra Pak, The Ice Cream Club and Wells Enterprises Convene regular advisory committee meetings and conference calls Ensure researchers have access to individual company experts, site visits, sampling and data sharing Communicate updates to membership
Labor	Advocate for changes to immigrant visas	• Advocate for IDFA's Immigration Task Force priorities through the Agriculture Workforce Coalition (AWC) and Essential Worker Immigration Coalition (EWIC)

Ice Cream Board – Key Actions (3/3)

Food Safety

Develop and promote food safety education and training tools through www.safeicecream.org for small scale & artisan ice cream/frozen dessert manufacturers and allied industries

- Engage with multi-stakeholder ice cream food safety advisory team and lead website development subteam
- Populate website and maintain up to date with educational materials, on line training tools, regulatory information and other information for small scale/artisan community
- Promote website through IDFA external communication channels, IDFA members and other external partners
- Develop metrics to: (1) measure exposure to and use of website and training materials and (2) reassess and modify outreach efforts, as needed

Cheese Board– Strategic Priorities

	Standards	Trade	FMMO	Labor	Nutrition	Natural Cheese
Strategic Priorities	Flexibility to use microfiltered milk in cheese making with the ingredient labeled as milk	• Expand global market opportunities for cheese	• Modernize FMMO system to encourage greater innovation and investment	• Advocate for changes to immigrant visas through Agriculture Workforce Coalition (AWC) and Essential Worker Immigration Coalition (EWIC) that accommodate the needs of the dairy industry	• Defend cheese's role in dairy food group in the 2020 Dietary Guidelines for Americans (DGA)	• Protect members from frivolous lawsuits related to natural cheese
Goals •	FDA regulatory discretion granted for using microfiltered milk in cheese making with the ingredient labeled as milk	• IDFA is recognized as the preeminent U.S. dairy organization on international trade policy by ensuring cheese is prioritized in trade negotiations, enforcement, and facilitation	 Consensus Class III and spot market rules priority issues are identified Member-supported changes are adopted in a federal order hearing or legislatively 	• Immigration legislation, if passed by Congress, includes a visa proposal that meets the needs of dairy processors and farmers, including a workable year-round visa program accommodating worker families and not requiring "touchbacks"	 Updated DGA maintains three servings a day recommendation for dairy foods that include cheese. Allow one serving of dairy to be reduced fat 	• Pass the CURD Act

Cheese Board– Key Actions (1/2)

Standards	 Pre-meeting with FDA Commissioner's office & CFSAN to determine receptivity Develop data/evidence on widespread use of MF milk in imported cheese Develop communication strategy to advance advocacy Recruit members, state dairy associations and state departments of agriculture in cheerer federal policy makers to lobby FDA 	
Trade	Expand global market opportunities for cheese	 Determine TRQ quantities with Segment Board for cheese that ensures improved dairy access equal to or better than CPTPP and EU-Japan EPA and present to USTR, USDA and Congressional trade committees Support MOU between USDA and FDA that facilitates export certification process in a timely manner Continuous review with IDFA Trade Committee on FTA priority countries and present country priorities to USTR, USDA, and key Congressional offices Brief congressional allies to elevate cheese's profile in future trade agreements Work with coalitions, state dairy associations and members to lobby
FMMO	Modernize FMMO system to encourage greater innovation and investment	 Class III and Class IV and Spot market rules issues working group formed Provide technical support to working group and develop best practices Data supporting industry priorities is developed Longer term issues working group established

Cheese Board– Key Actions (2/2)

Labor	Advocate for changes to immigrant visas that accommodate the needs of the dairy industry	 Advocate for IDFA's Immigration Task Force priorities through the Agriculture Workforce Coalition (AWC) and Essential Worker Immigration Coalition (EWIC)
Nutrition	Defend cheese's role in dairy food group in the 2020 DGA	 Advocate Dietary Guidelines Advisory Committee (DGAC) consider new scientific evidence on the role of higher fat dairy in a healthy diet Written comments and testimony to DGAC include evolving science on milkfat Work with NDC on review of full fat dairy research Coordinate testimony and comments with NDC, NMPF and members Analyze DGAC report, meet with USDA and file comments to support dairy role and higher fat recommendations in the DGA
Natural Cheese	Protect members from frivolous lawsuits related to natural cheese	 Enactment of legislation that inserts a definition of "natural cheese" supported by our members in federal statute Outreach to HELP member offices to pave the way for utilizing the "hotline" process in the Senate to pass the bill Develop leverage that will help overcome Chairman Pallone's opposition in the House by generating support from House Democrats Assure FDA technical consultation with Congress on CURD Act definition is supportive

Yogurt and Cultured Products Board – Strategic Priorities

Standards	Nutrition	Labor	Research and Education
 Facilitate finalization of FDA standard of identity for yogurt Initiation of FDA work to modernize other cultured product standards Update Live and Active Cultures Seal program Ensure the Pasteurized Milk Ordinance is updated to reflect current market needs 	• Clarify that states can allow WIC redemptions for packages of yogurt "up to" 32 oz.	• Advocate for changes to immigrant visas through Agriculture Workforce Coalition (AWC) and Essential Worker Immigration Coalition (EWIC) that accommodate the needs of the dairy industry	 Highlight critical new research, technologies and approaches to innovation and marketing in the yogurt and cultured product sector through multiple platforms
 FDA issues yogurt standard of identity final rule before the end of 2019 reflecting IDFA's positions; FDA work on standards modernization that impacts other cultured product standards reflects IDFA's interests New Live and Active Cultures Seal logo and criteria developed 	• Bill or report language to provide clarification is included in Child Nutrition Reauthorization.	• Immigration legislation, if passed by Congress, includes a visa proposal that will accommodate the needs of dairy processors and farmers including a workable, year round visa program that accommodates worker families and does not require "touchbacks"	• IDFA members across segment gain valuable information on innovation, research, technology, and marketing, along with networking opportunities – through successful launch of the innovation conference
• Proposal 111: FDA approves cup-set yogurt criteria adopted by 2019 NCIMS and any additional changes needed to the PMO are passed in 2021 with IDFA support			
 Proposal 112: 2021 NCIMS approves new solution for yogurt parfait issue allowing parfaits to continue being produced in non-IMS-listed facilities 			

Goals

Yogurt and Cultured Products Board– Key Actions (1/3)

Standards

Facilitate finalization of FDA standard of identity for yogurt	 Develop FDA action plan to prioritize the use of funds Ensure robust funding continues for the FDA Office of Nutrition and Food Labeling to support standards of identity modernization efforts with the goal of appropriating continued higher funding levels for the office in FY2020 and beyond
Monitor FDA work to modernize other cultured product standards	 Determine the scope of request to FDA (e.g., added ingredients, allowed variations to make processes) Develop data and evidence to support requested changes for standards Determine method for request (petition, TMP, regulatory discretion letter) Secure broad industry support (NMPF, ADPI, state dairy associations) for request to FDA Pre-meeting with FDA Commissioner's office & CFSAN to determine receptivity Develop communication strategy to advance advocacy; and recruit members, key state dairy associations and state departments of agriculture and federal policy makers to lobby FDA
Update Live and Active Cultures Seal program	 Working through IDFA Standards and Labeling Committee's LAC Seal Working Group, conduct critical review of program and propose revisions Develop go-to-market plan Proposed changes reviewed and approved by Committee, with input from Segment Board Approval from all Segment Boards Publicize release of updated Seal program through appropriate channels Gather data to measure uptake and value to industry

Yogurt and Cultured Products Board– Key Actions (2/3)

Standards (Cont.)	Ensure the Pasteurized Milk Ordinance is updated	 Proposal 111: IDFA collects cup-set yogurt parameters, meets with FDA to discuss. If FDA is unsatisfied with current industry practice, IDFA would work with members and FDA, with input from states, to develop acceptable practices to include in new proposal for 2021 NCIMS Proposal 112: IDFA will ensure appropriate stakeholders are engaged, then work with FDA and NCIMS study committee to develop revised solution to propose to 2021 NCIMS
Nutrition	Clarify that states can allow WIC redemptions for packages of yogurt "up to" 32 oz.	 Develop legislative language providing needed flexibility Advocate for container size flexibility language with House and Senate committees of jurisdiction and key offices on those committees
Labor	Advocate for changes to immigrant visas that accommodate the needs of the dairy industry	• Advocate for IDFA's Immigration Task Force priorities through the Agriculture Workforce Coalition (AWC) and Essential Worker Immigration Coalition (EWIC)

Yogurt and Cultured Products Board– Key Actions (3/3)

Research and Education

Highlight critical new research, technologies and approaches to innovation and marketing in the yogurt and cultured product sector through multiple platforms

- IDFA staff to develop new Yogurt & Cultured Innovation Conference in Spring 2020 with input from a new Conference Program Team consisting of Segment Board and other member company reps
- Conference is held
- Post-conference survey of attendees is performed and results feed into same annual process to ensure continuous improvement and success is achieved
- Additional platforms will be utilized to share relevant information with the industry, including webinars, speakers at Dairy Forum, etc.

Ingredients Board – Strategic Priorities

Trade	Standards	FMMO	Nutrition
Expand global market opportunities for dairy derived ingredients	• Dry Dairy powder recall standards: Need to reduce amount of product included in recalls due to isolated contamination to lessen financial and reputational loss	 Modernize FMMO system to encourage greater innovation and investment 	 Promote dairy ingredient consumption: Educate policy makers on positives of dairy- derived proteins to ensure appropriate recognition in Federal standards and feeding programs
IDFA is recognized as the preeminent U.S. dairy organization on international trade policy by ensuring dairy-derived ingredients are prioritized in trade negotiations, enforcement, and facilitation	• FDA accepts a set of practices to distinguish sub-lots of dairy powder production runs when true "clean breaks" are not possible	 Consensus class IV priority issues are identified Member-supported changes are adopted in a federal order hearing or legislatively 	 Target federal policies and programs are updated to include IDFA's proposals

Goals

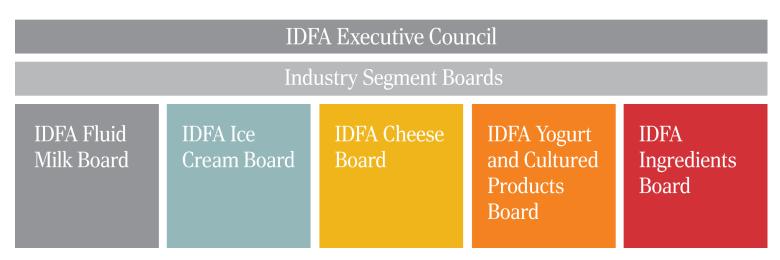
Ingredients Board– Key Actions (1/2)

Ingredients Board– Key Actions (2/2)

Standards	Dry Dairy powder recall standards: Need to reduce amount of product included in recalls	 Work through IDFA Food Safety Committee to develop solution, including regulatory compliance best practices Organize meeting with FDA and/or USDA and refine solution, as needed Share practices with industry via webinar and other written communications
FMMO	Modernize FMMO system to encourage greater innovation and investment	 Class IV and Spot market rules issues working group formed Provide technical support to working group and develop best practices Data supporting industry priorities is developed
Nutrition	Promote dairy ingredient consumption	 Work with IDFA committees and segment board to identify needed policy changes and appropriate mechanisms to achieve goals Collaborate with ADPI to ensure communication with different target audiences Enhance relationships with Members of Congress Conduct Congressional briefing

IDFA Governance





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Questions?

If you have questions about our new governance structure or the board selection process, please contact **Heather Soubra**, IDFA's Chief of Staff at **hsoubra@idfa.org or (202) 220 3551**.

