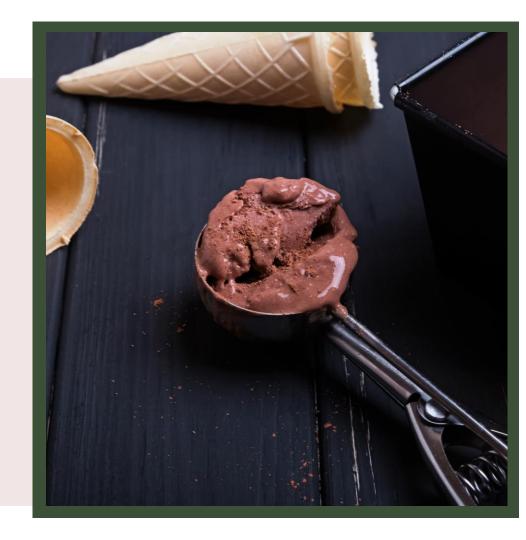


# Milk, Semi-Sweet, or Dark?

What is Your Chocolate Ice Cream Preference?

## CHOCOLATE ICE CREAM EVALUATION





400 cocoa beans it takes to make one pound of chocolate

**Forastero** 

variety of cocoa tree that accounts for the "bulk" cocoa market

2500 approximate number of beans a cacao tree produces in its lifetime

1776 year the first ice cream parlor opened in the US – in NYC!



## Sunday

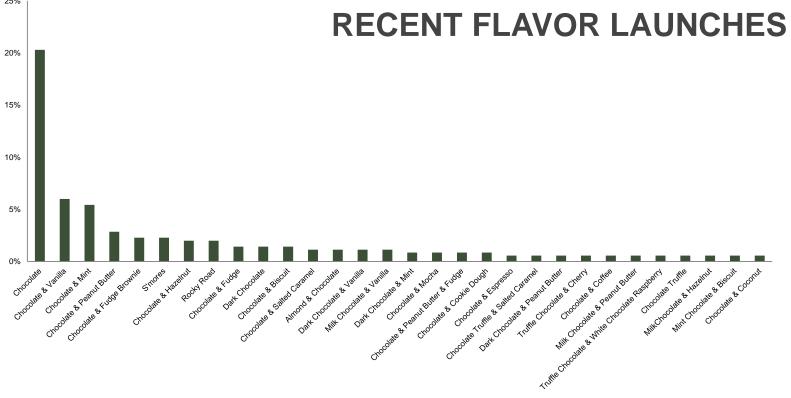
almost always the most profitable day for ice cream sellers

#### **Ivory Coast** largest cocoa producing country

1904 year ice cream cones were introduced



## CHOCOLATE ICE CREAM RECENT FLAVOR LAUNCHES



#### **OBJECTIVE**

Understand the landscape of chocolate ice cream market products in the US through the evaluation of their flavor sensory profiles



#### **METHODOLOGY**

#### **Check-All-That-Apply (CATA)**

Panelists selected the attributes perceived in each sample evaluated from a pre-determined descriptor list

Panelists were encouraged to add additional product descriptors that were not on the list

Panelists participated in language training prior to the evaluations

#### **Sample Evaluation**

Panelists were served approx 2 oz of frozen product

4-5 samples were evaluated per session

Products labeled with 3-digit randomized codes

Water and crackers were provided for palate cleansing



#### MARKET PRODUCTS EVALUATED



























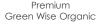














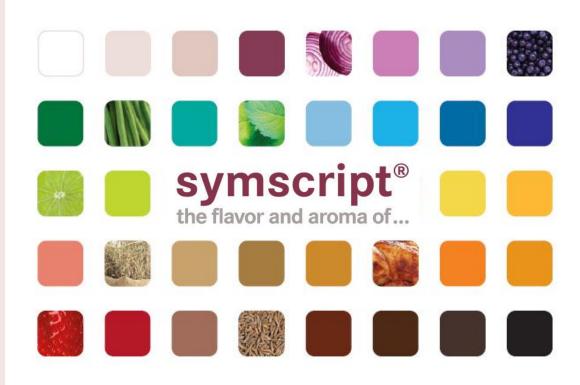






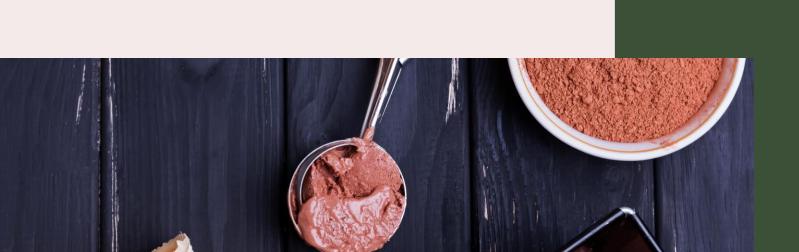








## RESULTS



#### PRODUCT MAP





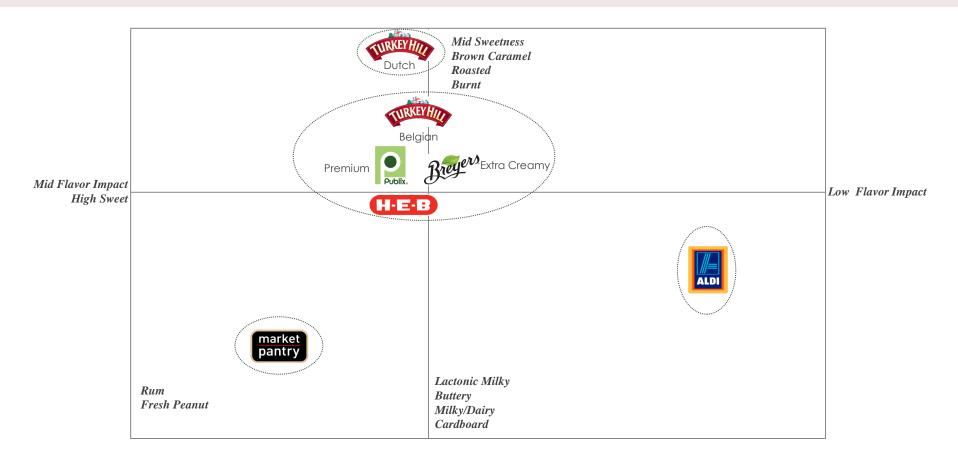
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#### **MILK CLUSTER**



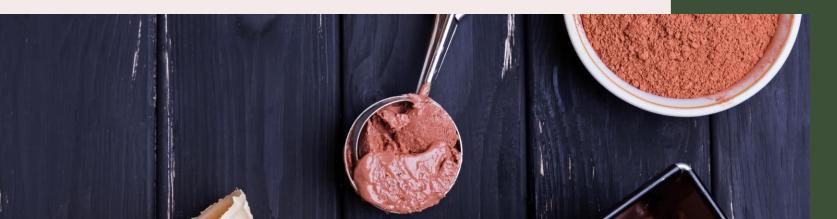
#### **MILK CLUSTER**



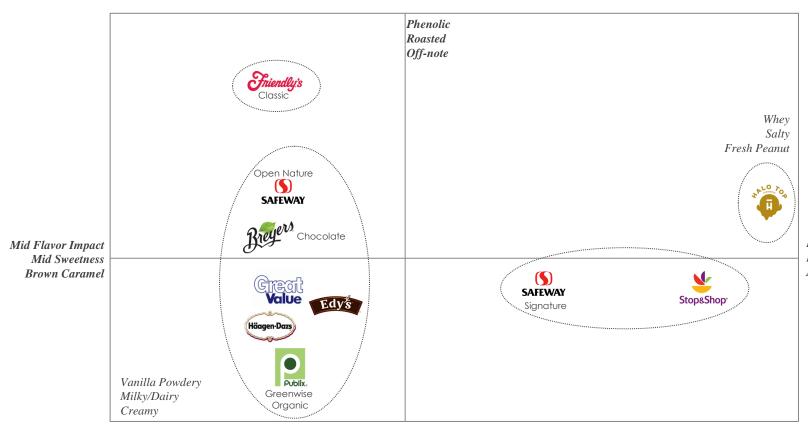


### SEMI-SWEET



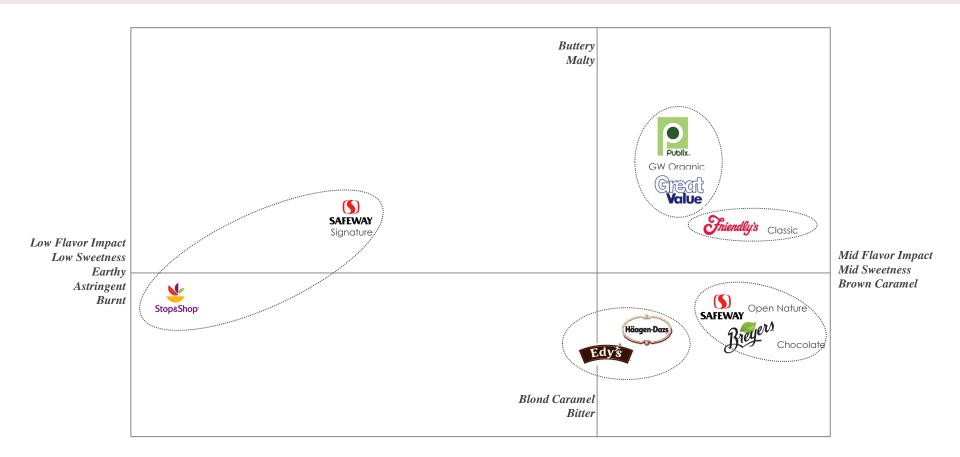


#### **SEMI-SWEET CLUSTER**



Low Flavor Impact Low Sweetness Astringent

#### **SEMI-SWEET CLUSTER**





# DARK



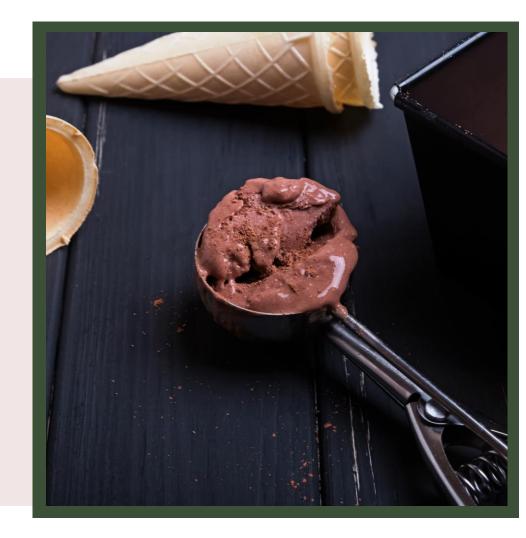
#### **DARK CLUSTER**



High Flavor Impact

## CHOCOLATE ICE CREAM EVALUATION

- 1- Publix Premium Chocolate
- 2- Breyers Chocolate
- 3- Blue Bunny Chocolate
- **4- Halo Top Chocolate**
- 5-365 Chocolate





# Preliminary consumer liking results indicate there could be a considerable consumer preference segment that are variety likers



Velvety white chocolate ice cream complemented by smooth milk chocolate ice cream with the delightful crunch of crispy Belgian chocolate layers. At last, the joy of chocolate without having to choose.

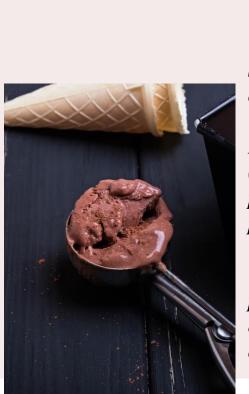


Milk chocolate ice cream with fudge swirl, dark chocolate ice cream, and chocolate ice cream with chocolate chips.



Chocolate, Dark Chocolate and White Chocolate flavored Ice Cream.





#### **CLOSING REMARKS**

Not all chocolate ice creams are created equal!

Chocolate IC can be grouped into: Milk, Semi-Sweet, and Dark Chocolate character.

High Protein (Halo Top) and Gelato (Talenti) products have different flavor profiles and considered outliers within the product set explored.

While the type of cocoa is critical to these products, there are flavor opportunities to enhance the richness of chocolate ice cream and make it even more indulgent.





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