

DAIRY FORUM 2018

[FEED] AMERICA AND FILL FOOD BANKS WITH DAIRY

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[Feed] America and Fill Food Banks with Dairy

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We Serve 46 Millior

Americans



We Reach Every County in the U.S. We Provide 4.2 Billion meals each year

And yet...

IDFA INTERNATIONAL DATRY FOODS

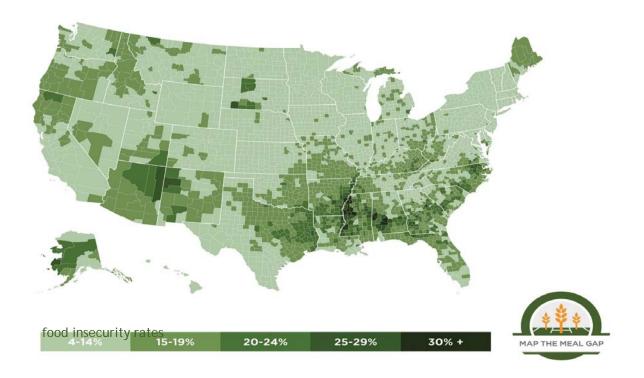
In the richest country in the world, 41 million people still don't have enough to eat.

That's 41 million too many.





People are experiencing food insecurity in your community and in every county in the US. 41 million people in all.



What Does Food Insecurity Look Like?



On average food insecurity is experienced for 7 months of the year



33% have at least 1 senior



38% have children (median annual income for households with children is \$11,700)



20% have at least one member who served in the military



54% of all client households have a member that has worked in the past 12 months

\$250

The approximate average monthly SNAP benefit per household

\$11,721

The median annual income for a household with children

89%

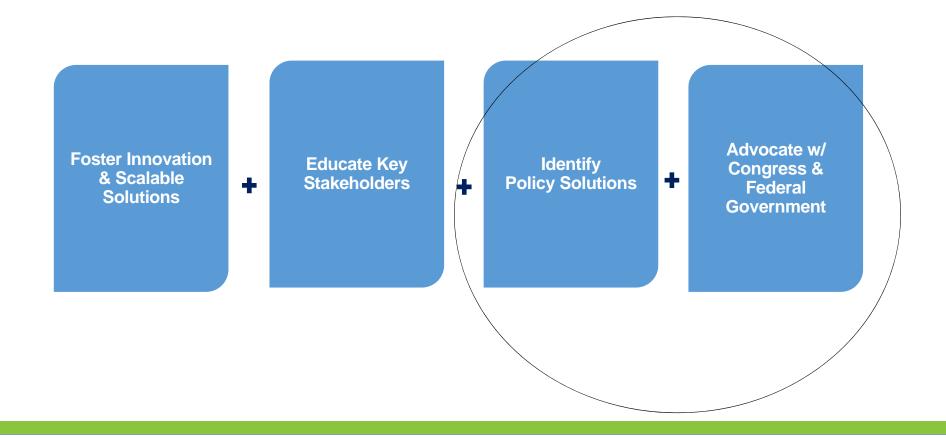
of households with children report what they receive from charitable food programs lasts two weeks or less

Connecting nutritious food with those in need can alleviate hunger and help companies, communities, & the environment



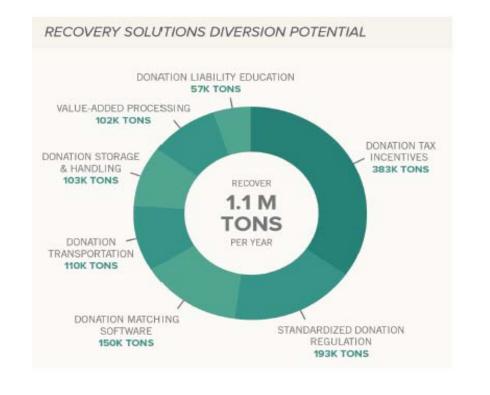


How Can We Solve the Meal Gap?





ReFED Analysis of Food Rescue Solutions:





US Policy Enablers for Food Donation

- ✓ Federal liability protection for donors
- ✓ Federal enhanced tax benefits for donors
 - Applies to sale, part sale/part donation, or donation
- Corresponding state tax credits in numerous states





BILL EMERSON GOOD SAMARITAN FOOD DONATION ACT

PUBLIC LAW 104-210

- Protects companies from liability when donating to a nonprofit organization
- Protects companies from civil and criminal liability should the product donated in good faith later cause harm to the needy recipient
- Standardizes donor liability exposure. Legal counsel no longer has to investigate liability laws in 50 states
- Sets a floor of "gross negligence" or "intentional misconduct" for persons who donate food



The Bill Emerson Good Samaritan Food Donation Act

Currently, 1 in 5 Americans is unable to secure adequate mutation. For the more than 42 million people forced to make choices between tood and other basic necessities, the Feeding America network offers hope for a brighter future. Hunger is everywhere--down revening networks increases, once inspective content running or every enner-ameni the strict, at work, on the playground and at the serior center. And even as the economy

is improving, the need for our services remains high. Through 200 food banks and 60,000 food parigrees and meal programs, we buch the tives terringin and road balance and board cross particles and view polyamity, we poun are aver of Americans in every county in the country by providing families and individuals with of Avrenuesis in every oweny in are overay by providing senses and economics white hydrifous food, hope and signify. While we can measure the impact of Feeding America in nutritious food, hope and signity. Wrise we can measure the impact of Feeding America in the number of meals extered and number of instructuals served, noming can measure what is means to help everydary people take control of their lives. For the people we serve, hope is and the server of the server of the server of the server of the server.

a hot meal, a bag of grocenes, a well-nourished child. Federal law gives tood donors lability protection for food donated and plays a ortical revenue law gives now wante lawing protection or love unitated and in role in encouraging the donation of excess subtitious food to people in need.

The Good Samanian Act encourages the donation of food and grocery products to S01(c)3 non-profit organizations for distribution to needy individuals. The law protects ou russ non-prote urganications to unarrutation to teeroy transitionals. The law protects all tood and grocery donors who donate apparently wholesome tood in good-tath trom air fordi am grovery ounities who worker apparency wholesome non in geometar ment of vil and entrinal tability. The Emerson Act also provides unitions teaches provides unitions regisales all state laws, including those in the Distinct of Columbia, Puerto Rico and all representation water waters, increasing service as part unsured on control and U.S. territories and possessions. Under the fractional law, tood donors need only seek

protection under one law.

The law protects all food and grocery donors, including individuals, corporations, nor um procesa an nova en groce y whore, ensuring enavouran, outportantes partnerentifie, associations, governmental entities, wholesalers, manufacturers, realiers perintennya, associations, soverintenate ensure, environments in an advantage and tambers, gearers and non-profit teeding program administrations who donate tood and grocity products in good faith. While exceptions are noted to gross negligence, the law growers produces in gover select where exceptions are noted on grows regregence, we de spales that these groups will not be subject to civil or cominal liability anting from the sume max mexe groups with not on subject to care or common belong energy non-see nature, age, packaging or condition of apparently wholesome food or an apparently fit



The collective partnerships between Feeding America's national office and our local food banks increase efficiencies and maximize impact. Together, we are bigger, better, stronger and more effective than the sum of our parts.

46 MILLION AMERICANS served annually, including 12 million children and 7 million seniors.

4 BILLION MEALS sourced annually.

in the network



for each dollar donated.

of fruit and vegetables ourced by the network



Feeding America relies on these primary areas to create a teady source of food for its food banks a

What Kinds of Donations are Protected

HOW FEEDING AMERICA PROVIDES MEALS

Items, or other household Items.

FOOD SOURCES

TOTAL 4 BILLION MEALS

The Emerson Act provides protection for food and grocery products that meet all quality labeling standards imposed by federal, state and local laws and regulations. This includes products that may not be readily marketable

and regulators. This includes produces that thay not be readily mathetable due to age, appearance, reshness, grade, size, or surplus. Grocery products can include nonfood products, like disposable paper or plastic products, household cleaning products, laundry detergent, personal care theme are then bruncheid theory.

Is My Company Liable Once A Food Donation Has Been Made

The BIII Emerson Good Samaritan Food Donation Act was created to encourage the donation of food and procery products to 501(c)3 certified nor profit organizations. Under this Act, as long as the doner has not acted with negligence or intentional misconduct, the company is not liable for damage incurred as the result of Timesa.

they are needed most.

ensure the safe storage and reliable dist goods to local feeding programs.

DONATIONS ARE MADE: Feeding America secures donations from national and local retailers, foodservice locations, food companies and government agencies.

D IS MOVED: The Feeding America network of food

banks moves donated food and grocery products to when

OD IS DISTRIBUTED & STORED: Member food, ban

EOPLE IN NEED: Food banks provide food and grocery items to people in need at food partries soup kitchens, youth programs, seniors centers and emergency shelters.



Federal Food Donation Tax Incentives Can Apply to the following situations:

- 1. Donations of excess food that are not destined for a retail outlet
- Donations apply to all donors, including c corporations, non C corporations, cooperatives
- 2. Part sale part donation opportunities of excess food
- Example, product that must be processed to enable a donation
- 3. Planned sale models that provide food banks with food purchases under commercial retail value
- Donor can take a tax deduction on the difference between the retail sale price and the contract price to food banks

*This flexibility was enabled by passage of the PATH ACT in December 18, 2015.

Deloitte.





Charitable contributions of food A new PATH A brochure prepared for Feeding America and its nation-wide network of food banks



- Establish standardized date labels
- Address the 21 states that do not allow donation of past date food
- Ensure milk marketing orders are not a barrier to connecting food banks with surplus milk
- Establish funding to address the barriers (processing, transportation) in episodic donation opportunities



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