Driving U.S. Growth: Exports to Vietnam

U.S. Exported $171 Million in Dairy Products to Vietnam in 2019

Comprehensive trade agreements that open markets and lower trade barriers are crucial to support the growth of U.S. dairy exports.

Current Trade Barriers
- The U.S. faces high tariffs into Vietnam - up to 20% on dairy products.

Competitor’s Advantage
- The EU, New Zealand and Australia benefit from duty-free access due to free trade agreements with Vietnam. Without a similar agreement in place, the U.S. will lose significant market share.

IDFA Position
- A U.S.-Vietnam trade agreement that provides duty-free access across all dairy products would open up further export opportunities from U.S. dairy companies. A bilateral trade agreement with Vietnam must include: elimination of tariffs, strong sanitary and phytosanitary measures, and protections for common cheese names.