

U.S. Exported \$171 Million in Dairy Products to Vietnam in 2019

**Comprehensive trade agreements that open markets and lower trade barriers are crucial to support the growth of U.S. dairy exports.**

## Current Trade Barriers

- The U.S. faces high tariffs into Vietnam - up to 20% on dairy products.

## Competitor's Advantage

- The EU, New Zealand and Australia benefit from duty-free access due to free trade agreements with Vietnam. Without a similar agreement in place, the U.S. will lose significant market share.

## IDFA Position

- A U.S.-Vietnam trade agreement that provides duty-free access across all dairy products would open up further export opportunities from U.S. dairy companies. A bilateral trade agreement with Vietnam must include: elimination of tariffs, strong sanitary and phytosanitary measures, and protections for common cheese names.

