

U.S. Exported \$283 Million in Dairy Products to Japan in 2019

Comprehensive trade agreements that open markets and lower trade barriers are crucial to support the growth of U.S. dairy exports.

Current Trade Barriers

- Butter, milk powders and other non-tariff issues were excluded in the U.S.-Japan phase one trade deal.

Competitor's Advantage

- Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP) dairy exporters, such as Australia and New Zealand, have the upper hand in exporting dairy to Japan due to lower tariffs for a more inclusive group of products.

IDFA Position

- A phase two trade agreement with Japan must include: the elimination of tariffs for all dairy products, strong sanitary and phytosanitary measures and protections for common cheese names.

